



The Girl Solution: A Gender Equity Toolkit

Licensed Training Site Information and Agreement

What is the *The Girl Solution*?

The Girl Solution is a gender equity toolkit created by the Girls, Math & Science Partnership (GMSP) through support from the U.S. Department of Education and launched in May 2007 to critical acclaim. It emboldens educators with new methods around gender equity in the classroom. The toolkit

provides innovative resources that engage and sustain the interests of girls (4th – 9th grades) in science and math, for educators, after-school programs, homes and girl-serving agencies.

Why become a licensed training site for *The Girl Solution*?

The Girl Solution is cutting edge resource that you can use to help girls in your community “dream in math and science”. As a licensed trainer you will be able to use the GMSP name and materials to help educators in your area learn a research based methodology about how girls ages 11-17 relate to science. You’ll also be able to share with them first-class tools, research and materials to use in their classrooms and programs. By offering *The Girl Solution* trainings, you can also earn extra money for your organization through our profit sharing agreement.

Application process:

All trainers and training sites are subject to GMSP selection. In order to apply to be a licensed trainer, we request that you send both your resume and a video essay about your desire to work on gender equity issues in STEM disciplines. GMSP will then schedule a phone interview to discuss your interest and skills. If you have questions regarding the application process please contact Erin Gray at grayer@carnegiesciencecenter.org.

Contract Terms:

As a licensed training site for *The Girl Solution: A Gender Equity Toolkit* you would be responsible to cultivate and provide workshops in your area for teachers/afterschool program on toolkit.

All licensing contracts will be written on a 12 month basis. An annual fee to use the GMSP name and product is **\$1500 per site**. Each site is required to have 2-3 trainers initially trained by GMSP (more than 3 trainers can be trained) and available for year-round trainings. An initial **\$350 certification fee** is charged for each individual trained to hold *The Girl Solution: A Gender Equity Toolkit* workshops. GMSP requires that each site conduct a minimum of 3 workshops per year with a minimum of 20 participants each. Training sites must also conduct an electronic evaluation of all participants which will be provided by GMSP.

Evaluation of apprentice trainers:

- Trainers will provide proof of their learning for review and feedback by GMSP.
- Proof will be in the form of a video of the apprentice trainer leading a mock training session.
- GMSP reserves the right to offer additional training if unsatisfied with the video review.

GMSP will provide to all licensed training sites/trainers:

- Key research and regular e-updates about gender equity.
- An electronic and paper copy of the PowerPoint presentation and training notes.
- An electronic and paper copy of the training manuals; manuals will be printed for trainings at the licensee's expense.
- A "resource base" of links and programs that we recommend around STEM and gender equity.
- Approved/authorized advertising and marketing materials/ideas; reproduction of some materials will be at licensee expense.
- Five additional toolkits for each licensed site for your educational, fundraising and marketing purposes.

Licensee will be responsible to provide:

- Training site; workshops can be conducted at teacher training facilities authorized by your state DOE, school facilities, museums etc.
- Registration (details on Event Brite.com); GMSP will pay the fee for use of this site.
- Marketing for workshops (under specific guidelines).

- Teacher accreditation paperwork; certification of these workshops as authorized for Continuing Education Credits, a CEU certification must be provided within 60 days of this signed agreement.
- A list of contact information for each training attendee to GMSP.
- Copying for all training related materials.

Trainee Evaluations:

- GMSP reserves the right to conduct evaluations of the workshops at any time.
- Licensed sites must provide GMSP with trainee contact information to conduct these evaluations or must distribute these evaluations at the end of any training and return them to GMSP for review.

Fee Structure for Workshops:

Once licensed, trainers can use GMSP-provided materials to conduct *The Girl Solution: A Gender Equity Toolkit* workshops in their region for a fee. Below is the fee structure for these presentations (5 – 6 hour, CEU accredited workshops).

Number of participants	Overall Fees	Fee to Consumer	Amount Paid to GMSP	Amount retained by Licensee
20	\$2200	\$110	\$1000	\$1200
25	\$2750	\$110	\$1250	\$1500
30	\$3300	\$110	\$1500	\$1800
35	\$3500	\$100	\$1680	\$1820
40	\$4000	\$100	\$1920	\$2080
45	\$4275	\$95	\$2070	\$2205
50	\$4750	\$95	\$2300	\$2450

Fee structures only operate at these pre-negotiated levels. Therefore, numbers of participants must be rounded up when calculating amount paid to GMSP. Thus, if 24 people attend a training the level of compensation to GMSP will be based at 25 people. Levels of trainings beyond 50 will be negotiated directly with GMSP on a case by case basis.

Recertification of licensed trainers:

A trainer may receive extended training privileges for 2 consecutive years for a fee of **\$100 per year** on the anniversary of their contract. After the 3rd year, a trainer must be recertified in person by an authorized GMSP team member **at the full price**. In addition, GMSP may ask for additional materials such as another video performance of the trainer conducting a workshop for review.

Contract termination:

An official contract will be signed between our organizations. Grounds for termination include:

- Failure to represent the brand GMSP positively.
- Defaulting on payments to GMSP.
- Poor (below average) evaluations by trainees.
- Poor communication of gender equity concepts or misuse of materials provided

GMSP reserves the right to attend a training held by licensee at any time during the contract.